

www.gauravbhagatacademy.com

# About GAURAV BHAGAT ACADEMY

The Gaurav Bhagat Academy, the brainchild of Mr. Gaurav Bhagat, a trailblazing sales coach and trainer, was founded in **2018**. Today, the academy stands as one of India's leading Sales Training Academy.

As the sole licensee of **Grant Cardone in India**, Bhagat brings over 35 years of expertise to the table, crafting a unique blend of training methodologies that have been tried, tested, and proven to drive exceptional results. GBA was also a part of **Taki Moore's Black Belt program** for million-dollar coaches, certified in **Tiny Habits by B.J. Fogg from Stanford University**, and is also certified in **DISC**.

# **Headquarters:**

Situated in **Noida**, just minutes away from the heart of the capital, our state-of-the-art training facility embodies excellence. Equipped with the finest training tools and an inspiring atmosphere, we aim to bring out the best in all our participants.

# **Training Methodologies:**

At GBA, we utilize a dynamic mix of technology, role-plays, and online/offline learning to deliver some of the most effective training methodologies in the industry. Our content is meticulously curated, drawing from decades of experience to ensure our participants receive unparalleled education.

# **Key Offerings:**

- Online and Offline Training: Tailored programs designed for both virtual and physical engagement.
- Recorded Courses: Accessible, comprehensive courses available for self-paced learning.
- Events and Speaking: Engaging events and speaking engagements to inspire and educate.
- Consulting and Coaching: Personalized consulting and coaching sessions for transformative growth.
- Online Learning: A diverse range of online modules to cater to various learning styles.

# Clientele:

GBA proudly collaborates with leading companies, including Microsoft, Bharti AXA, HDFC Life, Tata AIA, Steelcase, The Jolly Group, and more. Our impact extends across diverse industries, including:

- Business Sales Training
- **Finance Sales Training**
- Banking Sales Training
- Retail Sales Training
- Pharmaceutical Sales Training
- Medical Sales Training

- Professional Sales Training
- Real Estate Sales Training
- **Car Sales Training**
- Automobile Sales Training
- Technology Sales Training
- Manufacturing Sales Training

# **FAQs**

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The Gaurav Bhagat Academy

### 2. When was the academy founded?

2018

### 3. Where is the academy headquartered?

Noida

### 4. Who is the coach of the academy?

Mr. Gaurav Bhagat

### 5. What certifications does the coach hold?

### **OUR CERTIFICATION AND EXPERTISE:**

- Being the sole licensee of Grant Cardone in India, we are here to deliver outstanding results to our clients.
- Certified and trained by B.J. fogg {Australian master coach} from Stanford University in the tiny habit methodology.
- Taki Moore's million-dollar global coaches club and part of Canadian coach Richard Dolan's mastery program.

## 6. Who can benefit from the training programs at GBA?

Business owners, entrepreneurs, young professionals and sales professionals.

### 7. What courses are offered?

- -10x Sales Bootcamp
- **Goal Setting Course**
- -Podcast Ka Badshah
- Rule 2024
- One To One Coaching In The Domain Of Scaling For Leaders.

# **FAQs**

### 8. Are the training programs customized for specific industries?

Yes, in the following industries namely Business, Finance, Banking, Retail, Pharmaceutical, Medical, Professional, Real Estate, Automobile, Technology, and Manufacturing.

### 9. What certifications does the academy offer?

The academy offers a sales certification by Gaurav Bhagat.

### 10. How many students or professionals have been trained?

The academy has trained more than 1,400 hundred professionals and business owners and also worked with thousands of students.

### 11. Are the classes available online?

The Goal setting course and Podcast Ka Badshah are the automated courses. However, the 10X Bootcamp and Rule 2024 happen offline.

### 12. Are there any 1-2-1 classes available with the coach?

Yes, one can get in touch with the sales team via email/phone for more information on the 1-2-1 classes. These 1-2-1 coaching sessions are limited to accommodate ONLY 4 people or companies in a quarter. Four monthly sessions of 1 ½ hour each.

### 13. How are the 1-2-1 Coaching sessions with GB delivered?

Sessions will be delivered either, face-to-face, or via online zoom Meeting.

### **Media Contact:**

For media inquiries, interviews, and additional information, please contact:

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To know more about the maestro briefly, please visit the official website: www.gauravbhagatacademy.com



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